

# **REASONS TO BELIEVE**

#### MADE WITH ANTIOXIDANT VITAMIN C

#### FROM SUPERFRUIT ACEROLA

- 100 CALORIES\*
- ONLY 1G SUGAR

• 5% ABV

CERTIFIED GLUTEN FREE

\*Per 12 oz

# **VARIETY PACK 2**



#### 12PK 12OZ SLIM CAN VARIETY PACK

Papaya Passionfruit, Blackberry Lemon Watermelon Strawberry, Raspberry Tangerine

SCAN



HARD SELTZER WITH NATURAL FLAVORS

**LAUNCHING:** 

**MARCH 1, 2021** 

**SHELF LIFE:** 

**26 WEEKS** 

**PRICING GUIDANCE:** 

PRICE AT PARITY TO WHITE CLAW

**PLACEMENT:** 

WITH OTHER HARD SELTZERS



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# VARIETY PACK 2 PRIMAR SECONDARY MOTHER CARTON (INNER) (OUTER)



24 2/12 12OZ AL CAN SL CAR VTR NONE N/A



| BLACK  | BERRY LEMON                                 | PRIMARY         | SECONDARY<br>(INNER) | MOTHER CARTON<br>(OUTER) |
|--|---|-----------------|----------------------|--------------------------|
| MATERIAL STATE OF THE STATE OF  | 24 LS 12OZ<br>AL CAN SLTRS*<br>034100000545 | 0 34100 00545 0 | N/A                  | N/A                      |
| PAPAY  | A PASSIONFRUIT                              | PRIMAR<br>V     | SECONDARY<br>(INNER) | MOTHER CARTON<br>(OUTER) |
| VIZZY  VARE PASTITI  We described to   We described to   White the   White the | 24 LS 12OZ<br>AL CAN SLTRS*<br>034100000546 | 0 34100 00546 7 | N/A                  | N/A                      |





## WHY ANOTHER VARIETY PACK?

✓ Variety packs drive the majority (70%) of hard seltzer volume

Source: Nielsen Total US xAOC +Conv, Hard Seltzer Sales (CEs) YTD W/E 8/29/20

 Vizzy will look to recruit incremental drinkers by launching an additional offering in this space

# VIZZY'S NEW FLAVORS ARE UNIQUE TO THE CATEGORY

- ✓ These dual flavors scored highly on "Wide Appeal" and "Strong Fit" with Vizzy Concept + Antioxidant Vitamin C claim
  - Papaya Passionfruit
  - Blackberry Lemon
  - Watermelon Strawberry
  - Raspberry Tangerine

## **VIZZY VARIETY PACK 2 ALSO HAS**

- ✓ Amazing taste:
  - Papaya Passionfruit is the highest scoring Vizzy flavor yet for "Purchase Intent" and "Overall Liking"
- ✓ Vibrant packaging:
  - 77% of drinkers said they were likely to purchase this package over other hard seltzers
  - 79% of drinkers were interested in purchasing this pack

Source: August Buzzback packaging study, top2box in likelihood to purchase over other hard seltzers and claimed purchase intent

✓ The same antioxidant Vitamin C, great-tasting liquid, and four additional, widely-appealing dual flavors

